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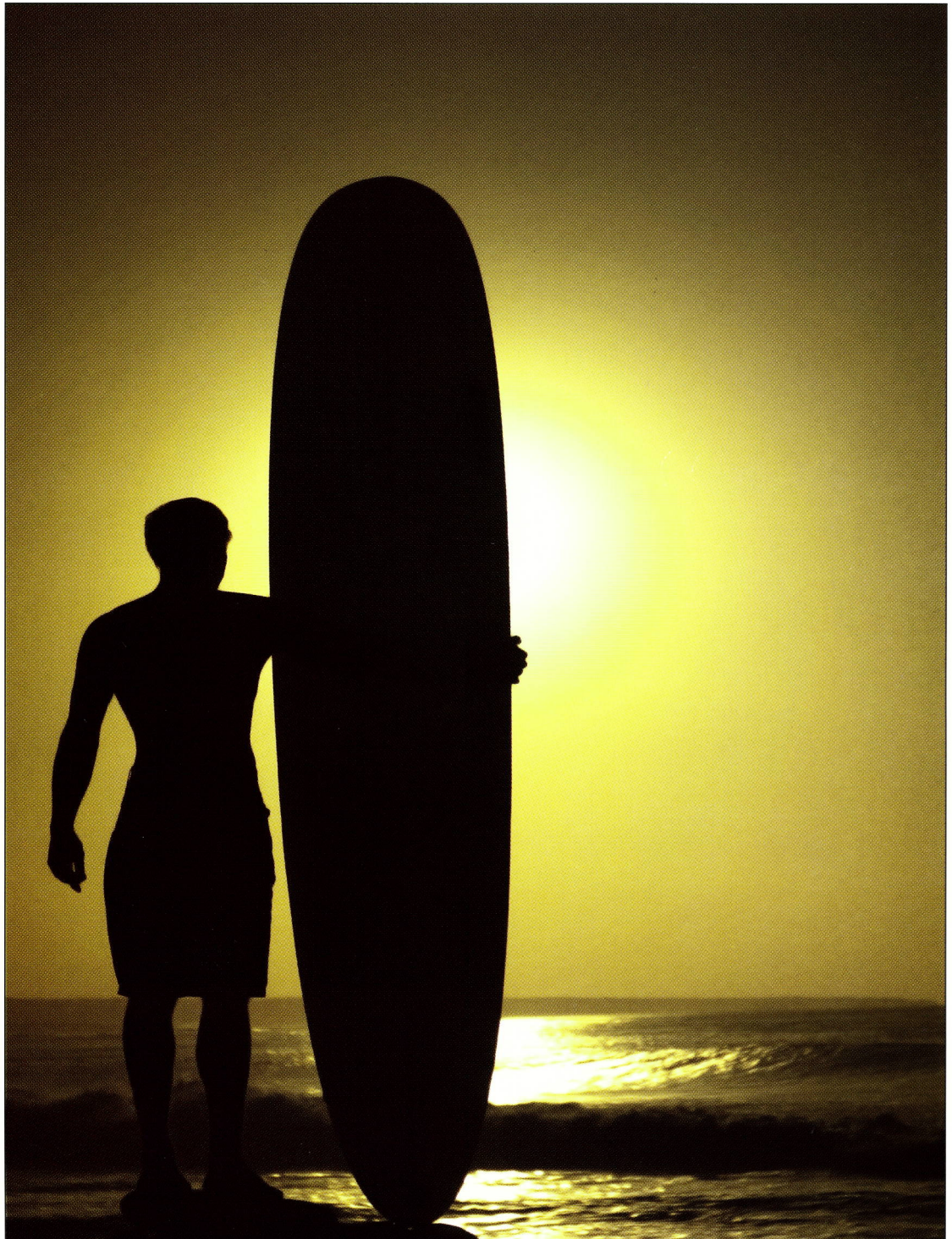
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The Hot 100

The Best Privately Held Software Companies



FOR DISCLOSURE AND FOOTNOTE INFORMATION, REFER TO THE JMP FACTS AND DISCLOSURES SECTION

Intacct

125 South Market Street, Suite 600
San Jose, CA 95113

Phone: 408.878.0900
Website: <http://www.intacct.com/>

Founded: 1999
Number of Employees: >100
Revenue: \$10-25M

Key Officers:

Michael A. Braun – CEO
Dan Druker – SVP of Marketing and Business Development
Mark Linden – CFO

Key Investors:

Bessemer Venture Partners
Emergence Capital Partners
Sigma Partners
Sutter Hill Ventures

Company Summary: Intacct offers on demand financial management solutions to over 2,000 small- and mid-sized companies. Intacct boasts an SAS 70 Type II certified application, allowing companies to easily comply with Sarbanes-Oxley and GAAP. The company charges a monthly service fee to its over 10,000 users and has a 99% retention rate.

Products/Services: Intacct offers on demand financial applications, which feature multi-company management and multi-currency capabilities. Intacct Small Business, targeted toward small- and mid-size companies, offers financial management, supply chain management, and business intelligence. Intacct Enterprise, for large corporations, is an ERP suite with multi-entity management.

Intacct Your Business Advantage. Intacct.™

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*"My business is golf equipment.
My advantage is Intacct."*

3balls.com

Products

- Intacct Xpress
- Intacct Small Business
- Intacct Enterprise
- For Salesforce.com
- Intacct FAQ
- Day in the Life Video

Products

On-Demand Financial Application Suite

More than 2,000 companies, from emerging startups to publicly traded multinationals, enjoy a unique and powerful business advantage with Intacct's on-demand financial management applications. Our 10,000 subscribers pay a monthly per-user fee to access the first SAS 70 Type II certified financial management, supply chain management, business intelligence and project management software suites on the Web, which enable them to comply with GAAP and Sarbanes-Oxley. The ability to add new users, applications, currencies and business units as you grow makes Intacct the last financial management software you'll ever need.

877-437-7765
Contact Me
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Demo Center

Product Brochure

Merced Systems

333 Twin Dolphin Drive
Suite 500
Redwood Shores, CA 94065

Phone: 650.486.4000
Website: www.mercedsystems.com

Founded: 2001
Number of Employees: 110
Revenue: \$25-50M

Key Officers:
Matt Glickman - CEO
Mark Selcow - President
David Wittenkamp - CFO

Key Investors:
Sutter Hill Ventures

Company Summary: Merced Systems provides performance management software and services for contact centers, channel, field service, and back office operations. The company's performance management applications also include enterprise class analytics, personalized dashboards, and workflow and data integration to drive performance improvement in customer operations. Merced Systems serves banking, brokerage, insurance, consumer credit, telecommunications, healthcare, digital media, high technology, and consumer goods sectors.

Products/Services: The company offers Merced Performance Suite v3.0 that is built for customer servicing and sales functions. The company provides services in support of its customer operations performance management applications.



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Merced Systems

What are you working on?
Which Merced product is right for you?
What's your industry?

What is Sales & Service Performance Management?

SSPM is a high-impact approach to turning all customer-facing functions (e.g. sales and call centers) into better aligned, higher-performing, and more customer-focused operations.

Over 400,000 users worldwide



Nimsoft

1 Waters Park Dr., Suite 240
San Mateo, CA 94403

Phone: 650.570.5401

Website: www.nimsoft.com

Founded: 1998

Number of Employees: 160

Revenue: \$50-100M

Key Officers:

Anders Grindland – Chairman and CTO

Gary T. Read – President, CEO, and Director

Mark R. Harris – CFO

Key Investors:

Goldman Sachs

JMI Equity

Northzone Ventures

Company Summary: Nimsoft is a provider of business-focused IT infrastructure monitoring solutions that customers can easily deploy and use. The company's monitoring solution, NimBUS, is used by hundreds of companies across diverse industries to manage complex networked systems to meet service level agreement targets.

Products/Services: NimBUS is a service level management platform that provides scalable, resilient, and reliable monitoring capabilities for organizations that wish to proactively manage critical IT resources. These resources include, but are not limited to, servers, hosts, applications, databases, networking services, and network devices.

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How can I reduce my IT budget?

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PERFORMANCE & AVAILABILITY MONITORING SOLUTIONS Nimsoft is the fastest growing provider of next generation performance and availability monitoring solutions for the complete physical and virtualized IT infrastructure. The Nimsoft solutions redefine the standards for ease of use and speed of deployment - providing outstanding return on investment and unparalleled customer satisfaction.

In The Spotlight Resource Center

Return Path

304 Park Avenue South, 7th floor
New York, NY 10010

Phone: 212.905.5500

Website: www.returnpath.net

Founded: 1999

Number of Employees: 151

Revenue: \$25-50M

Key Officers:

Matt Blumberg - CEO

George Bilbrey - President

Jack Sinclair - COO

Andy Sautins - CTO

Key Investors:

Mobius Venture Capital

Sutter Hill Ventures

Union Square Ventures

Company Summary: Return Path helps commercial email senders get more email delivered to the inbox. It claims that its tools and services give senders the tools and insight to diagnose and prevent email deliverability and rendering failures by improving and maintaining their email sending reputations. Return Path works with both the ending and receiving communities to bring transparent standards to email delivery and filtering. Return Path runs the internet's most widely used third party whitelist, Sender Score Certified.

Products/Services: Return Path offers Sender Score, an email deliverability group to help top marketers build relevant relationships with their customers while generating higher response rates and achieving significant return on investment with their email programs. The service includes a complete suite of monitoring tools and consulting services designed to improve email deliverability by focusing on the metrics that drive reputation.

The screenshot shows the Return Path website interface. At the top left is the Return Path logo. To the right are links for Client Login, About Us, Careers, and Contact Us, followed by a search bar and links for United States (France) and Subscribe to our site. Below this is a navigation bar with categories: I'M A: Commercial Sender, Email Service Provider, Internet Service Provider, and a JOIN THE CONVERSATION button. The main content area features several tiles:

- Turn Your Email Subscribers Into Repeat Buyers!**: Get the seven secret tactics that motivate buyers. Includes a Register button and a link to Webinar and Research Study.
- Who has the toughest job in the email universe?**: The ISPs who sort the mail. Return Path can help. Our Reputation Data Network powers a complete set of tools to separate the good senders from all the rest. Includes a Start Sorting button.
- Clients You're Invited!**: Return Path 2009 User Groups. Includes a Join Us button and a link to Return Path Colorado California New York.
- Email Marketing Water Cooler**: SUBSCRIBE: EMAIL OR RSS. Includes a date badge for MAR 24 and the article title **Searching for Truth in DKIM: Part 5 of 5** by J.D. Falk, Director of Product Strategy, Receiver Services. The article text discusses DKIM signatures and domain reputation.

Satmetrix

950 Tower Lane
Suite 500
Foster City, CA 94404

Phone: 650.227.8300
Website: www.satmetrix.com

Founded: 1997
Number of Employees: 172
Revenue: \$50-100M

Key Officers:
Richard Owen - President & CEO
Gary Potts - CFO
Deborah Eastman - CMO

Key Investors:
Aspen Ventures
Sutter Hill Ventures
Stanford University

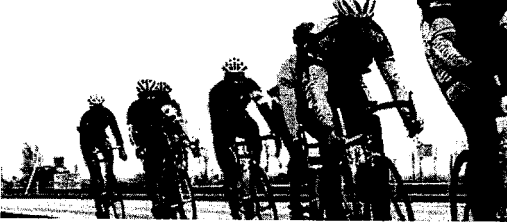
Company Summary: Satmetrix's software uses customer surveys to provide feedback on sales, products, training, and support services that aim to increase retention, repurchase, and referrals. Customers come from a wide range of industries and have included firms such as AT&T, eBay, Experian, Hewlett-Packard, Orange Business Services, Symantec, and Virgin Media.

Products/Services: Satmetrix Systems helps organizations get better and timelier customer information and use it more effectively to improve customer satisfaction and customer loyalty driving the company's financial engine. Its software and services are used to measure, analyze, and improve customer satisfaction and customer loyalty.



Google Custom Search


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activate
your business

improve
customer experience

build on-line
customer engagement

<p>Click to play</p>  <p>Take a peek at our featured customer video. Enrique Salem of Symantec speaks on the benefits of Satmetrix click here to view more of our videos!</p>	<p>BLOGS READ UP ON WHAT OUR EXECUTIVE STAFF IS TALKING ABOUT</p>	<p>NET PROMOTER</p> <p>Answering the Ultimate Question</p> <p>blogs</p> <p>sign up for the newsletter</p>
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